food TECHNOLOGIE



Magazine for ingredients, processing technology and packaging



food TECHNOLOGIE

Aims and Scope

Food Technologie, Magazine for Ingredients, Production and Packaging in German is the specialist publication for executives in the German-speaking part of Europe. We report on new marketing strategies and trends in sales and acquisition marketing worldwide, markets for raw materials and additives, innovative technologies, machines and processes, pioneering quality control procedures and packing technologies, as well as questions of hygiene and European food legislation. The articles discuss practical utilizations and are aimed at all commercial and technical executives.

It is distributed to selected, qualified executives in companies with a work force of 20 or more throughout the food industry. These companies and their executives represent over 95 % of the total investment and purchasing volume in the industry.

The same publishing company also brings out **food Marketing & Technology** in English, an international magazine for the food industry worldwide. For the beverage industry we publish in English **drink**world **Technology + Marketing** and in German **Getränke! Technologie & Marketing**.



Publishing company

Publishing company: Dr. Harnisch Verlags GmbH

"Food Technologie"

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E-Mail: ftm@harnisch.com **Internet:** www.harnisch.com

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food technologie

MEDIA INFORMATION 2024

Issue 1/2024	Closing date ads/editorial:	Closing date ads/editorial: 05 February 2024		
INGREDIENTS	PROCESSING	FOOD LAB	PACKAGING	FAIRS
 Functional ingredients Colours Sweeteners Flavors Vitamins Spices Salt reduction Health ingredients 	 Hygiene/Safety (Inspection equipment, nutrition safety, quality control) Processing equipment (Mixing, stirring, kneading, dosing, chopping up, filtering, screening homogenizing, cutting, cooking and cooling) Components Automation (Plant layout/-optimization/-modernization, IT-solutions, robotics, AI) Lubricants 		 Intelligent packaging (Packaging, packaging material, labels) Coding/Labelling Packaging machines Logistics (Storage systems, conveying systems, robotics, tracking, flow of materials: RFID) 	LogiMAT 2024Anuga FoodTec 2024
Issue 2/2024	Closing date ads/editorial:	Closing date ads/editorial: 08 April 2024		
INGREDIENTS	PROCESSING	FOOD LAB	PACKAGING	FAIRS
 Milk/Milk products Meat and meat replacement products Confectionery Dietary fibers Nutrition trends (Bio, Wellness) 	 Processing equipme (mixing, stirring, kneading crushing, filtering, sieving) Components (Filters, separators, fittin drives, operating-/auxilial explosion protection) Measuring and weig (Weighing-/control- and oprocess analytics, weight 	, dosing,) Igs, sensors, ry supplies, hing Irive technology,	 Filling technology (Aseptics, filtration/separation) Packaging machines Carton packaging Coding (Inkjet, laser, labels, barcodes, printing systems/-components) Balances and dial balances 	■ Vitafoods 2024 ■ EMPACK 2024 ■ ACHEMA 2024
Issue 3/2024	Closing date ads/editorial:	04 June 202	4	Publication date: 03 July 202 4
	PROCESSING	FOOD LAB	PACKAGING	FAIRS

 Fiber Starches/Gelatine/ Thickeners Fruits and fruit products 	roasting, pasteurizing) Energy management Lubricants Environmental techn (Waste disposal, water/wateatment, exhaust air pur recycling) Equipment/Compone	ology stewater ification, ents	 Final packaging (Carton packages, foils, biodegradable packaging materials) 	
Issue 4/2024 INGREDIENTS	Closing date ads/editorial: PROCESSING	FOOD LAB	024 PACKAGING	Publication date: 16 September 2024 FAIRS
 Snacks Bakery products Spices/Herbs Proteins Milk Preservatives Innovative concepts of sweeteners Salt reduction 	 Processing equipmer (mixing, stirring, kneading, crushing, filtering, sieving) Quality management (Inspection equipment, r quality control) Measuring and weight (Weighing-/control- and diprocess analytics, weight) 	dosing, nutrition safety, ning rive technology,	 Packaging machines Coding/Labelling Logistics (Storage systems, conveying systems, flow of materials: RFID) Automation (Robotics, IT-technology, wireless communication and data collection) Packaging design/-regulations 	FachPack 2024 SOLIDS 2024
Issue 5/2024	losing date ads/editorial: 09 October 2024		Publication date: 05 November 2024	
INGREDIENTS	PROCESSING	FOOD LAB	PACKAGING	FAIRS
 Functional ingredients Health ingredients Flavors and sweeteners Dietary fibers Confectionery/Bakery products Oils and fats Hydrocolloids Colours Emulsifiers/Stabilizers 	 Automation (Plant layout/-optimization-modernization, IT-solutio) Measuring and weight (Weighing-/control- and diprocess analytics, weighing) Equipment/Compone (Fittings, sensors, drives, safety technology, lubrications) Energy management 	ns, AI) ning rive technology, g machines) ents nts, detergents)	 Control- and checking systems PET-/carton packaging Final packaging (Carton packages, foils, biodegradable packaging materials) Filling technology (Aseptics, filtration/separation) 	FILTECH 2024 SPS 2024 Brau Beviale 2024 Fi Europe 2024

Control- and checking systems

■ PET-/carton packaging

■ IFT 2024

Refrigeration/drying engineering

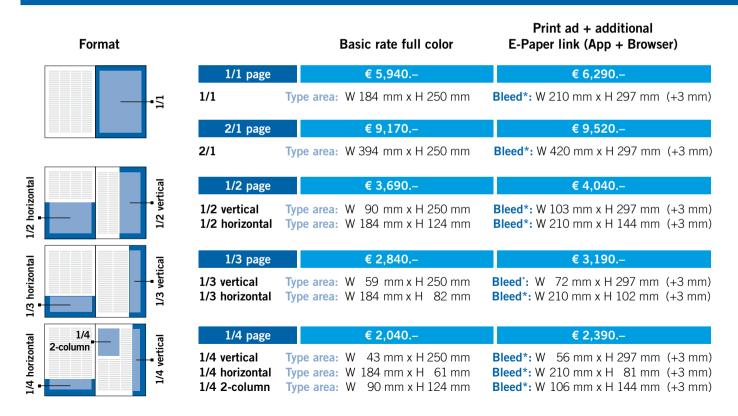
(Cooling, chilling, freezing, drying, roasting, pasteurizing)

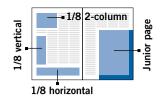
Health ingredients

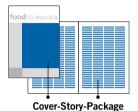
Emulsifiers/Stabilizers



Advertisement sizes and prices from 01 January 2024







*Bleed surcharge:

Format excl. 3 mm bleed on all sides. 15 % surcharge on the basic price.

1/8 page

Junior page

€ 1,240.-

€ 1,590.-

1/8 vertical 1/8 horizontal 1/8 2-column Type area: W 43 mm x H 124 mm Type area: W 184 mm x H 30,5 mm

Type area: W 90 mm x H 61 mm

€ 3.940.-

€ 4.290.-

Junior page

Type area: W 137 mm x H 187 mm

Bleed*: W 150 mm x H 206 mm (+3 mm)

Cover-Story-Package (cover photo + 2 page cover story)

€7,340.-

€7,690.-

Cover page:

W 152 mm x H 178 mm (+3 mm)

(Cover story with approx. 7,500 characters + 2-4 pictures on page 6-7 in the magazine)

Prices for special placements:

2nd cover page: Add 10 % of the Basic rate. 4th cover page: Add 10 % of the Basic rate. 3rd page: Add 5 % of the Basic rate.

Special size:

More special sizes by request.

Discounts

Quantity discounts (Adverts to be published within 3 years)

On advertisements ordered at the same time:

3 adverts 5 % 5 adverts 10 % 10 adverts 15 %

- or -

Combination discounts (valid for 1 year)

On advertisements ordered at the same time:

3 adverts 5 % 5 adverts 10 % 10 adverts 15 % Combination discounts are valid for these Food and Beverage publications:

English:

- drinkworld Technology + Marketing
- food Marketing & Technology
- Wellness Foods & Supplements

German:

- Getränke! Technologie & Marketing
- Food Technologie
- Hygiene Report



MEDIA INFORMATION 2024

Prices

Bound inserts:

maximum DIN A4 untrimmed,

format: 297 x 210 mm (+3 mm bleed) 2 pages € 3,805.-4 pages € 4,435.-

Loose inserts:

up to 20 g € 285.–/thousand up to 40 g € 415.–/thousand up to 60 g € 580.–/thousand

(including p+h)*

Subscription rate:

Annual subscription (5 issues)

Inland:

€ 64.- incl. p+h + VAT

Abroad:

Surface mail € 69.– incl. p+h Airmail € 87.– incl. p+h

Technical specifications

Printing materials:

- print ready PDF-files (possibly with bleed)
- EPS-files

Data forms for text documents:

DOC/DOCX (Word documents); RTF (Rich Text Format)

Data forms for photos and graphs:

- TIF/JPG (high resolution)
- EPS (inc. embedded fonts, pictures and logos)

Data transfer:

- E-mail: martinek@harnisch.com
- Digital data storage devices by the closing deadline to the publishing company address.

^{*}Bigger inserts on request Postal address: publishing house.

Advertising with the digital standalone newsletter

The dispatch of an individually designed **standalone newsletter** offers you the opportunity for a target group communication. The focus is on your company, your products or your know-how.



Standalone newsletter

(Text approx. 2,500 characters + images/logos + links)

FT dispatch "D-A-CH"

approx. 6.500 copies:

€ 1,900.-

FT & Getränke!-combined dispatch "D-A-CH" approx. 12.700 copies:

€ 2,500.-

Transmission International:

- On request -

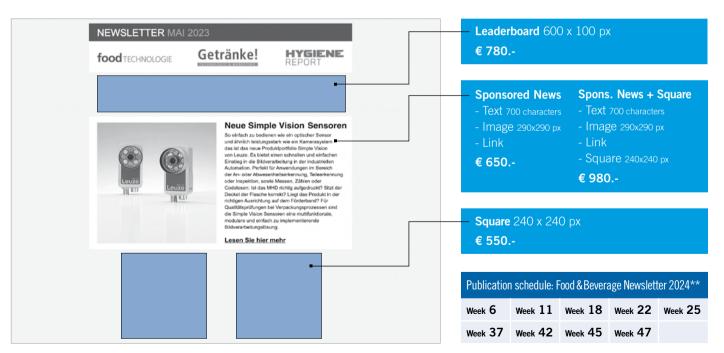
As Dr. Harnisch Publications, we offer newsletter opportunities for you in various specialist areas: food & beverage, pharmaceuticals, process technology, precision and machining processes, wood processing, building and constructing and food retailing.

Please contact us!



Advertising in the general newsletter

Your Sponsored News + banner in the general Food & Beverage newsletter. (Transmission in the D-A-CH region to approx. 13,500 addresses)



Advertising in digital magazine mailing

Exclusive sponsorship banner

600 x 100 px

€ 990.-



Food Technologie

Magazin für Inhaltsstoffe, Herstellung und Verpackung von Lebensmitteln ist die Fachpublikation für Führungskräfte im deutschsprachigen Raum, sowie einigen Ländern Osteuropas.

Advertising in the digital magazine (E-Paper/App)



E-paper linking (advert/technical article) € 350.-

E-paper branding throughout the entire issue € 1190.-

Digital ad placement only in the e-paper incl. linking. (Positioning by arrangement)

1/1 page € 1290.
2/1 page € 1990.-

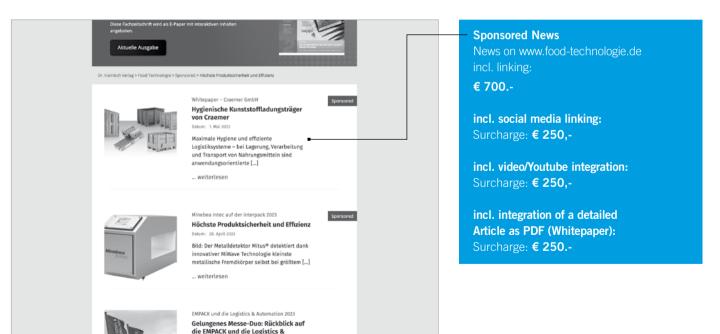
Digital magazines of Dr. Harnisch Verlag read by:

food TECHNOLOGIE

Advertising with news reports on www.food-technologie.de

Automation 2023 in Hamburg

In addition to classic banner advertising, there is also the possibility to place sponsored news on www.food-technologie.de.



Advertising with banners on www.food-technologie.de



All banner prices are for a period of four weeks. Other formats on request. Display and placement may vary on mobile devices.

MEDIA INFORMATION 2024

Distribution overview total

Printed distribution approx. 11,703 copies*

Total distribution approx. 18,200 copies

Digital distribution approx. 6,500 copies**



Other digital distribution channels (Website/Social Media/E-Paper/Newsletter)

Circulation details with readership breakdown

Print run*

Total print run	. 12.000	copies
Actual circulation	11.703	copies
International percentage(6,35	%) 743	copies
File copies	297	copies

Geographical circulation breakdown**

Germany	10.960 copies
Switzerland	
Austria	
Denmark	78 copies
Netherlands	
Other Countries	351 copies

Circulation breakdown by function**

Proprietors, Chairmen	3.382 copies
Production / Factory Managers	2.904 copies
Production, Quality Control	1.758 copies
Laboratory, R & D	1.427 copies
Commercial / Purchasing Managers	995 copies
Others	1.237 copies

Circulation breakdown by product areas**

onculation breakdown by product areas		
Milling and peeling industry		
Nutrients, starch and potato products	. 315	copies
Pastry products	120	copies
Baking and biscuits products		
Sugar industry		copies
Fruit and vegetable processing		copies
Confectionery industry		-
Dairies, cheese factories, dairy processing		
Edible oils and fats, oil mills and margarine	152	copies
Slaughterhouses, meat industry, meat processing		
Fish processing		
Drink producers		
Coffee, tea and coffee products		
Other food industry		
Feed industry		
Engineering offices, trading companies		
Universities, organizations, associations		
Others		

* According to the IVW-survey II/2023

11.703 copies

^{**} Source: Analysis of publishing house II/2023

General Terms of Business Dr. Harnisch Verlags GmbH

- These General terms and conditions as well as the advertising media information supplied to the customer are strictly applicable to all business relations between the customer and the publishing house. Different terms and conditions of the customer do not apply, even when they are not expressly contradicted by the publisher.
- In cases of doubt, advertisement orders are to be completed within one year of conclusion of order. The publishing company guarantees the best possible reproduction of the advertisement in print and as a digital promotion tool.
- 3. A digital promotion can be made up of one or more elements such as photos and/or text, sound sequences and moving images: an area or space can be reserved by the customer as a clickable link to a further online address or mobile site to feature additional information.
- 4. For any errors in publication for which the publisher is responsible, the client shall receive compensation in the form of free replacement advertising or digital advertising space to the extent that the purpose of the advertisement/digital advertising which was impaired.
- Claims to defects are struck by the statute of limitations within one year after the legal date of commencement of the limitation period.
- 6. The publishing company shall reserve the right to reject bookings for advertisements, digital promotions or printed or digital inserts as well as individual called up insertions within one advertisement order for reasons of content, source or the technical form in accordance with the basic principles of the publishing company. Orders for inserts or bound-in inserts are binding for the publisher only after the presentation of a sample of original size and after a written confirmation for the customer issued by the publisher. A possible refusal of the order will be communicated to the customer in writing. The refusal of an individual call does not give rise to the withdrawal of the total contract.
- 7. The customer will furnish the publishing house with the printing templates/ digital materials according to its specifications. The specification of the printing templates/digital materials and the deadline for their presentation are set out in the advertising media information. The costs for layouts, printing material, etc. which are to be produced by the publishing company will be invoiced to the orderer, likewise the costs for any major alterations to the original agreed advertisements. Ordered advertisements/digital promotion which are not to hand or only incomplete by the copy date as laid down in the publication schedule, will be published in the following issue in the manner determined by the publishing company.

- 8. Proofs are only supplied when expressly requested. The orderer is responsible for the correctness of the returned proofs. Should the orderer fail to return the proofs supplied to him in good time by the set date, this shall be considered as approval for printing/publishing. After publication, the publisher will send the customer a specimen copy free of charge/link or a copy of the page with reference to the advertisement/digital promotion.
- 9. The invoice is to be paid within the given period as stipulated on the advertising rates based on the date of invoice in so far as no reduced terms of payment or payment in advance has been agreed to in a specific case. In the case of default in payment or extension of date for payment, interest shall be charged at a rate of 5 %. The publishing company can hold back the completion of a current order in the case of default payment and demand payment in advance for the rest of the advertisements/digital promotions still to be published.
- 10. In the case of legal proceedings, non-payment, out-of-court settlement or bankruptcy, any discounts shall be waivered and th full amount for the advertisement/digital promotion still to be published shall become immediately due for payment without any discounts or obligations on the part of the publishing company. The customer will only be entitled to offset with undisputed or legally valid claims. The customer is only entitled to the assertion of his right of retention due to counterclaims arising from this contract.
- Printing material will only be returned at the express request of the orderer. The deadline for the storage of such printing material shall end three months after the advertisement/digital promotion has been published.
- 12. If, as a result of Acts of Providence or other reasons for which the publishing company cannot be held responsible, it is impossible to fulfil the order or for the same reasons publication of the journal of different issues/digital promotion is stopped, the publishing company shall have the right to defer publication or withdraw from the rest of the order.
- 13. The publisher will store all customer data disclosed to him within the context of the business relationship and required for the performance of the contract. These data will only be used for the fulfillment of the contract.
- 14. The seat of the publishing company is the sole place of jurisdiction and fulfillment also in respect of bills of exchange and cheques made out in connection with the order.
- Please refer to our data protection statement on our site: https://www.harnisch.com/en/datenschutzerklaerung/

Our magazines and journals



food Marketing & Technology www.food-mt.com

International magazine for the entire food industry worldwide.

Approx. 16,500 printed copies Approx. 22,000 digital copies



drinkworld Technology + Marketing www.drink-tm.com

Magazine for the entire drink industry worldwide.

Approx. 10,500 printed copies Approx. 18,000 digital copies

Wellness Foods & Supplements

Wellness Foods & Supplements www.wfs-mag.com

The European magazine for health ingredients, nutraceutical foods and beverages.

Approx. 8,400 printed copies Approx. 10.500 digital copies



petfood pro www.petfoodpro-mag.com

petfood pro is the international magazine for the manufacture of food for domestic animals.

Approx. 9,600 printed copies Approx. 8.800 digital copies

food TECHNOLOGIE

Food Technologie www.food-technologie.de

German magazine for the food industry: Ingredients, Processing and Packaging.

Approx. 12,000 printed copies Approx. 6.500 digital copies

Getränke!

Getränkel **Technologie & Marketing** www.getraenke-tm.de

German language magazine for the entire beverage industry.

Approx. 9.000 printed copies Approx. 6.500 digital copies

HYGIENE REPORT

Hygiene Report

www.hvgiene-report-magazin.de

German publication for quality management in the food and beverage industry.

Approx. 12,000 printed copies Approx. 12,700 digital copies



bb guide - Beverage & Brewing www.beverage-brewing.com

Suppliers' Guide for the beverage industry.

Approx. 14,500 printed copies Approx. 19,000 digital copies



fng MAGAZIN FOOD · NONFOOD · GETRÄNKE · TOBACCO

www.fna-magazin.de

The independent publication for supermarket managers in Germany.

Approx. 23,500 printed copies Approx. 9.200 digital copies



PuK - Process Technology & Components www.puk-mag.com

In German and English language.

Approx. 12,750 printed copies Approx. 111,450 digital copies



dihw

www.dihw-magazin.de

German Magazine for the manufacture. processing and application of diamond high performance tools.

Approx. 9,000 printed copies Approx. 7.000 digital copies

dedica

dedica www.dedica.de

Trade magazine for trends and lifestyle in the field of promotional products.

Approx. 19,600 printed copies Approx. 39,000 digital copies

Dr. Harnisch

Publications



GFT - Green Efficent **Technologies** www.get-mag.com

In German and English language.

Approx. 5.500 printed copies GER Approx. 80,000 digital copies



hp tooling www.hptooling-mag.com

International magazine for high precision machining processes.

Approx. 13,000 printed copies Approx. 22,000 digital copies



WiN woodworking INTERNATIONAL www.woodworking-international.com

International magazine for the woodworking industry worldwide.

Approx. 9,100 printed copies Approx. 10.000 digital copies



element + BAU www.element-und-bau.de

The magazine for architects: facility construction in German language.

Approx. 6,000 printed copies Approx. 7.300 digital copies