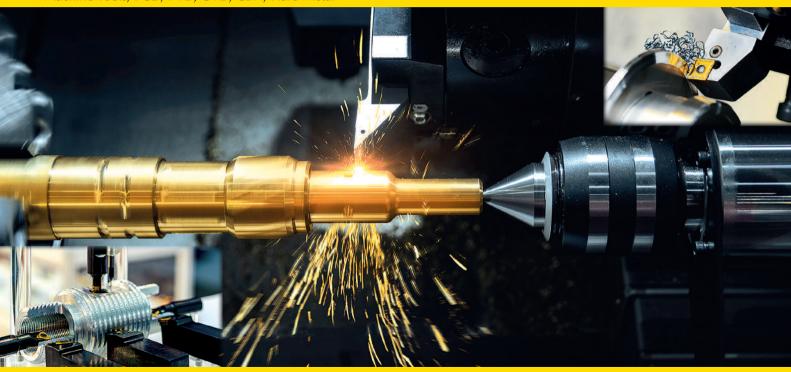
hp tooling

media kit 2023

high precision tooling

Machine Tools, PCD, PVD, CVD, CBN, Hard Metal





aims and scope

The *journal of hp tooling* is a global english language publication on all aspects of high precision tools, accessories and their applications, published in print and online.

contents

Reports regarding the specific use and application of machine tools and accessories made of hard metal, PCD, PVD, CVD, CBN, for machining metal, alloys, composites, stone, wood and glass—in mechanical engineering, automotive, aerospace and energy industries, medical technology, plastics and the furniture industry.

target groups

Decision-makers and specialists in the processing industry using high precision tooling for tool making including coating and finishing and the specific use of machine tools.

presentation and structure

cover story

cover and cover story on current topics

reports

interview, application highlights, feature articles, science and research, case studies and solutions on

- materials & tools
- processes
- machining center
- components
- news & facts short communications, product information, marketing, fairs, events and reviews, companies and people

publishing company

Dr. Harnisch Publications journal of hp tooling Eschenstrasse 25 90441 Nuremberg Germany

phone +49-(0)911-2018 0 fax +49-(0)911-2018 100 e-mail hpt@harnisch.com internet www.harnisch.com

www.hptooling-mag.com

digital distribution 22,000 copies print run 13,000 copies controlled circulation 12,410 copies

place of publication Nuremberg, Germany

volume/year 5/2023

number of issues four issues per year

journal format DIN A4 (210×297 mm)

type area 180 x 257 mm printing process offset, CTP

(computer to plate)

printing materials digital printing materials

for CTP

your partners

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editorial calendar

You're missing your topic? Don't hesitate to get in contact with us, we will be very happy to meet your requirements!

issue #I -2023		issue #2-2023		issue #3 – 2023		issue #4-2023		
publication	February 28, 2023	publication	May 2, 2023	publication	August 25, 2023	publication	November 2, 2023	
deadlines		deadlines		deadlines		deadlines		
- print materia	ls February 6, 2023	- print materials	April 6, 2023	- print mater	ials July 31, 2023	- print material	· ·	
- editorials/ads	January 30, 2023	- editorials/ads	March 30, 2023	- editorials/ad	ds July 24, 2023	- editorials/ads	September 25, 2023	
metal processing		stone- and concrete processing		deburring		woodworking		
grinding tech	nology	woodworking		turning/drilling/milling		glass processing		
gear manager	ment/dressing	cutting/sawing		metal processing		ceramic tools	ceramic tools	
clamping		diamond tools		micro and carbide tools		coating		
erosion techi	nology	mould and tool manucfacture		tool making		composite materials		
medical technology		surface treatment		tool management		measurement technology		
software		composite materials		tool machines		clamping		
laser process	ing	additive manufacturing		automation		lubrications cooling		
system soluti	ons	lubrications cooling		Industry 4.0		robotics		
SteelFab	Sharjah, United Arab Emirates	FEIMEC	São Paulo, Brazil May 9–13, 2023	ЕМО	Hanover, Germany September 18-23, 2023		Nuremberg, Germany November 28–30, 2023	
	January 9 – 12, 2023	LIGNA	Hanover, Germany	3 cptc3c. 10 23, 2023				
Automotive Expo	Weight Reduction Tokyo, Japan		May 15-19, 2023	DEBURRING EXPO		2024		
LXPO	anuary 25–27, 2023	MACH-TECH		DEBOKKIN	Karlsruhe, Germany	SIAMS N	1outier. Switzerland	
TIMTOS	Taipei, Taiwan	INDUSTRY D			October 10–12, 2023		April 16–19, 2024	
	March 6-11, 2023		Budapest, Hungary May 16-19, 2023			GrindingHub		
GrindTec	Leipzig, Germany March 7–10, 2023	MOULDING E	EXPO	MSV	Brno, Czech Republic exp. October, 2023	S	tuttgart, Germany 1ay 14–17, 2024	
Hannover fair Hanover, Germany April 17-21, 2023		Stuttgart, Germany June 13–16, 2023		MFTAI FX	Bangkok, Thailand		okyo, Japan November, 2024	
CIMT	Beijing, China April 10–15, 2023	ЕРНЈ	Geneva, Switzerland June 6–9, 2023	I I I I ALLA	exp. November, 2023		aichung, Taiwan 2024	

general	newsletter #I: March	deadline end of February	newsletter #3: September, prior to EMO	deadline end of August
newsletters	newsletter #2: May, prior to LIGNA	deadline end of April	newsletter #4: November	deadline end of October

print distribution

40%	Europe	4,980 c
	Germany	1,450
	Italy	620
	UK	510
	France	460
	Switzerland	340
	Scandinavia	320
	Russia	240
	Austria	230
	Czech Republic	200
	Poland	160
	Spain	150
	other	300
24%	Asia	2,960
	Japan	650
	S-Korea	500
	Taiwan	460
	China	400
	India	250
	other	700
20%	Americas	2,470
	U.S.A.	1,600
	Canada	360
	Latin America	510
2%	Ozeania, Africa	250
2%	Middle East	250
12%	distribution at fairs	1,500
total	circulation distribution	12,410
speci	men and archive copies	590

application areas

17 /0	toomakers,
	metal processing industry
17 %	processing of composite materials,
	deep frozen products and other materials
14 %	wood processing
11 %	other machining

5 % stone processing5 % plastic processing1 % glass processing

target groups

owners, managing directors
purchase managers
technical management,
research & development
production management
marketing & sales,
product management
universities, institutes,

technical schools

fields of interest

machines/machining centers

- > cutting tool machines
- > ablating tool machines
- > other machines

precision tools

- > processing tools
- > grinding tools and abrasive materials
- > clamping tools

measurement technology

- > measuring equipment
- > testing machines

components, assemblies, accessories

- > lubrication and cooling
- > accessories
- > security and environmental technology
- ➤ disposal
- > controls and drives
- > mechanic components
- > hydraulic and pneumatic components
- electric and electronic equipment for tooling machines

YOUR BENEFIT!

total distribution overview

print run 13,000 copies total distribution 35,000 copies

digital distribution 22,000 copies

...and other digital distribution channels such as websites ullet social media ullet e-paper ullet newsletter

13,000

total print run

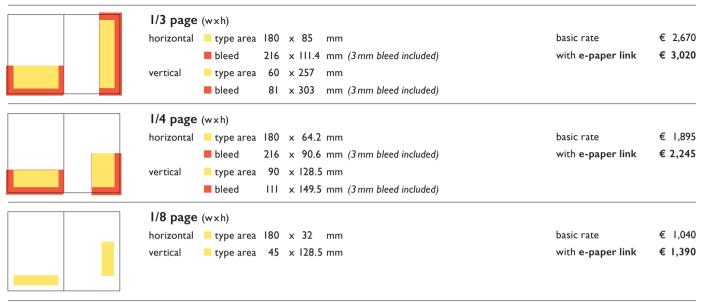
[→] Find page 8 detailed list of digital and print distribution!



advertisement sizes/prices

Journal format DIN A4 (210×297 mm; bleed size 216×303 mm), type area 180×257 mm. Please keep all important text and graphic elements within a safety area of min. 5 mm from trim for bleed ads!

hp tooling 🧖 cov	er package	incl. 2/I pages cover story cover 216 x 207.5 mm (3 mm bleed included)	basic rate with e-paper link	€ 7,130 € 7,480
spe	cial positions	inside front cover; inside or outside back cover; page 5 (right side, opposite table of contents)	→ prices on request!	
1/1	page (wxh)			
	type area	180 x 257 mm	basic rate	€ 5,590
	■ bleed	216 × 303 mm (3 mm bleed included)	with e-paper link	€ 5,940
jun	iorpage (wxh)			
	type area	118.5 x 190.5 mm	basic rate	€ 3,690
	■ bleed	139.5×217 mm (3 mm bleed included)	with e-paper link	€ 4,040
1/2	page (wxh)			
hori:	zontal type area	180 x 128.5 mm	basic rate	€ 3,450
	bleed	216 x 155 mm (3 mm bleed included)	with e-paper link	€ 3,800
verti	cal type area	90 x 257 mm		
	■ bleed	III × 303 mm (3 mm bleed included)		



→ printed in euroscale → prices for special colors/sizes on request → see page 14 for discounts and surcharges



Please also consider dihw when planning your german markets:

dihw MAGAZIN (Hochleistungs Werkzeuge & Bearbeitungs-Prozesse)

The specialist publication dihw reports in german about machine tools for machining metals, metal alloys, composite materials, natural stone, concrete, wood and products made of wood, glass or other materials.

publication dates:

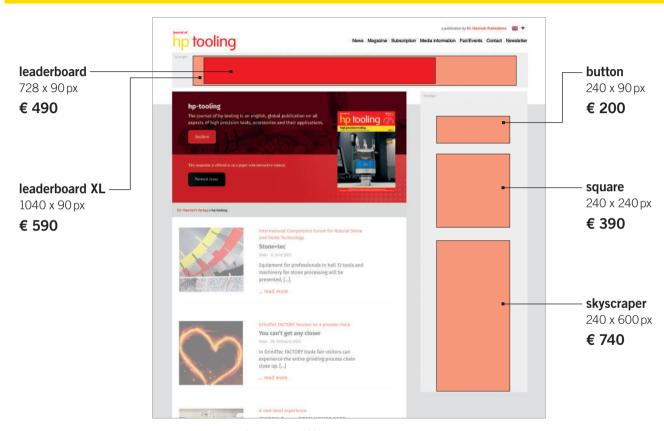
dihw 2023/I February 27, closing date February 2 dihw 2023/2 June 6, closing date May II dihw 2023/3 September 6, closing date August 16 dihw 2023/4 December 6, closing date November 15

Further information in the dihw media kit!



distribution	database ¹⁾	controlled circulation ²⁾ / print	additional digital distribution
production of machines for toolmaking	1,534	770	hp tooling #I
toolmakers, tool service	5,187	1,080	22,000
metalworking and processing, including alu-titan compounds	1,864	935	
steel and light metal constructions, alu processing	8,412	825	
production of electric motors, generators, combustion engines, turbines (without engines for air/road vehicles)	445	340	
production of vehicles and engines	321	310	
production of stocks, gears, gear wheels and drives	851	560	hp tooling #2
production of parts for vehicles, fittings, panels, suppliers	978	572	22,000
production of technical plastic parts, composites, airplane constructions	753	510	
ship and boat constructions	514	210	
medical technology (surgical steel, titanium, orthopaedic products, artificial limbs)	1,843	935	
production of electricity through wind parks, wind energy plants	15	15	
woodworking machines	550	450	hp tooling #3
production of woodworking tools	1,358	660	22,000
processing of wood and plastic boards, composite materials	1,100	990	
processing of wooden sections, furniture parts	536	480	
stone processing	200	120	
glass processing	120	90	
stone quarry, production of ceramic parts, composites	646	473	hp tooling #4
sanitary engineering, glass, processing of deep frozen products	686	560	22,000
others		1,525	
grand total	27,913	12,410	

banner advertisement on the website www.hptooling-mag.com



All prices for banners are for a placement of **four weeks**; other sizes on request; display and placement may vary on mobile devices.



news on www.hptooling-mag.com and social media

The journal website www.hptooling-mag.com offers the possibility to place a story/announcement at the top of the "NEWS" section for a period of **four weeks.** In addition it is possible to post a story on the publisher's social media pages.

sponsored news with social media notices

news items on www.hptooling-mag.com with link (video/YouTube integration possible)

€ 700

individual article linked directly

integration of a detailed article (PDF) on the journal's website www.hptooling-mag.com

€ 950

statistic of hp tooling website June 2021 to June 2022

page views average per month 3.788 single page views average per month 2.669



social media post with link (facebook/twitter/linkedIn)

post a news item on our *social media* channels linked directly to your homepage

€ 600

digital edition as e-paper in the app and on the journal website www.hptooling-mag.com





digital dispatch options

Sending a **stand-alone newsletter**, as well as the placement of banner advertisement, or *sponsored news*, in a **general journal newsletter** are primarily communication tools for information and advertisement. Parallel to the publications of the print editions the issue is distributed by a **digital journal dispatch (newsletter)** with the possibility of integrating an exclusive sponsorship banner.

stand-alone newsletter



digital journal dispatch (newsletter)

exclusive sponsorship banner

600 x 100 px

€ 990

individual newsletter

(articles, fotos, logos & links)

dispatch:

• worldwide € **3.500**

• Europe € **2.900**

• german-speaking Europe € 1,900



general journal newsletter

hp tooling

Newsletter hp tooling - 7/2022

Measuring and positioning cycles synchronise exactly

The motion control experts from Aerotech presented at trade fair Control 2022 a whole range of new product innovations in measuring and testing technology. The "small" Hexapod HEX150 is just one of them.





sponsored news

leaderboard 600 x 100 px

€ 700

(articles & images)

€ 600

square

240 x 240 px

€ 500

Carbide grade that excels in machining superalloys

Plyperion Materials & Technologies announced the launch of its grade AM110TM Lungsten carbide rod blanks that excel in machining superalloys such as INCONEL. Grade AM110 TM was engineered to optimize hardness, loughness and gailing resistance. Read more



For more information on Dr. Harnisch Publications visit our website.

sponsored news & square

(text, image & banner)

€ 900

Click here for the latest issue!





journal of high precision tooling

The Journal of hp tooling is an english language publication on all aspects of high precision tools, accessories and their applications worldwide.Reports regarding tools and accessories made of hard metal, PCD, PVD,CVD and CBN for machining metal, alloys, composites, stone, wood and glass.

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digital journal dispatch May 2022

22,490 addresses worldwide

10,289 click rate

newsletter dispatch statistic May 2022

worldwide approx. 22,000 copies Europe approx. 14,000 copies

german-speaking Europe approx. 14,000 copies approx. 7,700 copies

average click rate ~ 33 %

Newsletter



discounts and surcharges

frequency discounts,

also in combination with dihw and/or WiN:

2 ads = 5%

4 ads = 10%

8 ads = 15%

agency commission 15% on net price

surcharge for special colors

printed with euroscale colors (CMYK), € 350 surcharge for special colors

surcharge for bleed ads

10% on net price

bound inserts

only DIN A4 with bleed edges 216 x 303 mm, paper weight up to $160 \, g/m^2$

2 pages = € 3,250

4 pages = € 4,290

loose inserts up to journal size (DIN A4)

up to 20g, ≤ 250 per thousand up to 40g, ≤ 330 per thousand

please contact us by e-mail for the delivery of inserts: hpt@harnisch.com

subscription information

annual subscription in 2023 (four issues)

Germany € 84 plus € 8 postage abroad € 84 plus € 16 postage

The prices are subject to VAT.

The subscription will be renewed automatically unless cancelled three months prior to expiration date.

terms of payment

2% cash discount within 14 days after invoice date, 30 days net.

All prices are due to VAT.

technical information

offset printing

printing materials in digital form for CTP (computer to plate)

- print ready PDF files
- EPS files embedded fonts, pictures and logos
- all pictures and graphs in 300 dpi

general terms and conditions

- These General Terms and Conditions as well as the advertising media kit supplied to the customer are strictly applicable to all business relations between the customer and the publishing house. Different terms and conditions of the customer do not apply, even when they are not expressly contradicted by the publisher.
- In cases of doubt, advertisement orders are to be completed within one year of conclusion of order. The publishing company guarantees the best possible reproduction of the advertisement in print and as a digital promotion tool.
- A digital promotion can be made up of one or more elements such as
 photos and/or text, sound sequences and moving images: an area or
 space can be reserved by the customer as a clickable link to a further
 online address or mobile site to feature additional information.
- 4. For any errors in publication for which the publisher is responsible, the client shall receive compensation in form of free replacement advertising or digital advertising space to the extent that the purpose of the advertisement/digital advertising which was impaired.
- Claims to defects are struck by the statute of limitations within one year after the legal date of commencement of the limitation period.
- 6. The publishing company shall reserve the right to reject bookings for advertisements, digital promotions or printed/digital inserts as well as individual called up insertions within one advertisement order for reasons of content, source or the technical form in accordance with the basic principles of the publishing company. Orders for inserts or bound-in inserts are binding for the publisher only after the presentation of a sample of original size and after a written confirmation for the customer issued by the publisher. A possible refusal of the order will be communicated to the customer in writing. The refusal of an individual call does not give rise to the withdrawal of the total contract.
- 7. The customer will furnish the publishing house with the printing templates/digital materials according to its specifications. The specification of the printing templates/digital materials and the deadline for their presentation are set out in the advertising media kit. The costs for layouts, printing material etc., which are to be produced by the publishing company will be invoiced to the orderer, likewise the costs for any major alterations to the original agreed to advertisements. Ordered advertisements/digital promotion which are not to hand or only incomplete by the copy date as laid down in the publication schedule, will be published in the following issue in the manner determined by the publishing company.

- 8. Proofs are only supplied when expressly requested. The orderer is responsible for the correctness of the returned proofs. Should the orderer fail to return the proofs supplied to him in good time by the set date, this shall be considered as approval for printing/publishing. After the publication the publisher will send the customer a specimen copy/link—free of charge—or a copy of the page with reference to the advertisement/digital promotion.
- 9. The invoice is to be paid within the given period as stipulated on the advertising rates based on the date of invoice in so far as no reduced terms of payment or payment in advance has been agreed to in a specific case. In the case of default in payment or extension of date for payment, interest shall be charged at a rate of 5%. The publishing company can hold back the completion of a current order in case of default in payment and demand payment in advance for the rest of the advertisements/digital promotions still to be published.
- 10. In case of legal proceedings, non-payment, out-of-court settlement or bankruptcy, any discounts shall be waivered and the full amount for the advertisements/digital promotion still to be published shall become immediately due for payment without any discounts or obligations on the part of the publishing company. The customer will only be entitled to offset with undisputed or legally valid claims. The customer is only entitled to the assertion of his right of retention due to counterclaims arising from this contract.
- 11. Printing material will only be returned at the express request of the orderer. The deadline for the storage of such printing material shall end three months after the advertisement/digital promotion has been published.
- 12. If, as a result of Acts of Providence or other reasons for which the publishing company cannot be held responsible, it is impossible to fulfil the order or for the same reasons publication of the journal or different issues/digital promotion is stopped, the publishing company shall have the right to defer publication or withdraw from the rest of the order.
- 13. The publisher will store all customer data disclosed to him within the context of the business relationship and required for the performance of the contract. These data will only be used for the fulfillment of the contract.
- 14. The seat of the publishing company is the sole place of jurisdiction and fulfilment also in respect of bills of exchange and cheques made out in connection with the order.
- 15. Please refer to our data protection statement on our site: https://www.harnisch.com/en/datenschutzerklaerung/

Our magazines and journals



food Marketing & Technology www.food-mt.com

International magazine for the entire food industry worldwide.

Approx. 17,700 printed copies Approx. 22,000 digital copies



drinkworld Technology + Marketing www.drink-tm.com

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petfood pro www.petfoodpro-mag.com

petfood pro is the international magazine for the manufacture of food for domestic animals.

Approx. 9,600 printed copies Approx. 8,800 digital copies

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German magazine for the food industry: Ingredients, Processing and Packaging.

Approx. 12,000 printed copies Approx. 6.500 digital copies

Getränke!

Getränkel **Technologie & Marketing** www.getraenke-tm.de

German language magazine for the entire beverage industry.

Approx. 9.000 printed copies Approx. 6.500 digital copies

HYGIENE REPORT

Hygiene Report

www.hvgiene-report-magazin.de

German publication for quality management in the food and beverage industry.

Approx. 14,000 printed copies Approx. 12,700 digital copies



bb guide - Beverage & Brewing www.beverage-brewing.com

Suppliers' Guide for the beverage industry.

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Approx. 23,500 printed copies Approx. 9.200 digital copies



PuK - Process Technology & Components

www.puk-mag.com

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dihw

www.dihw-magazin.de

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woodworking



dedica www.dedica.de

Trade magazine for trends and lifestyle in the field of promotional products.

Approx. 19,600 printed copies Approx. 43,000 digital copies

Dr. Harnisch

Publications



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Technologies www.get-mag.com

In German and English language.

Approx. 5.500 printed copies GER Approx. 40,000 digital copies

hp tooling

hp tooling www.hptooling-mag.com

International magazine for high precision machining processes.

Approx. 13,000 printed copies Approx. 22,000 digital copies



WiN woodworking INTERNATIONAL

www.woodworking-international.com International magazine for the

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element + BAU www.element-und-bau.de

The magazine for architects: facility construction in German language.

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